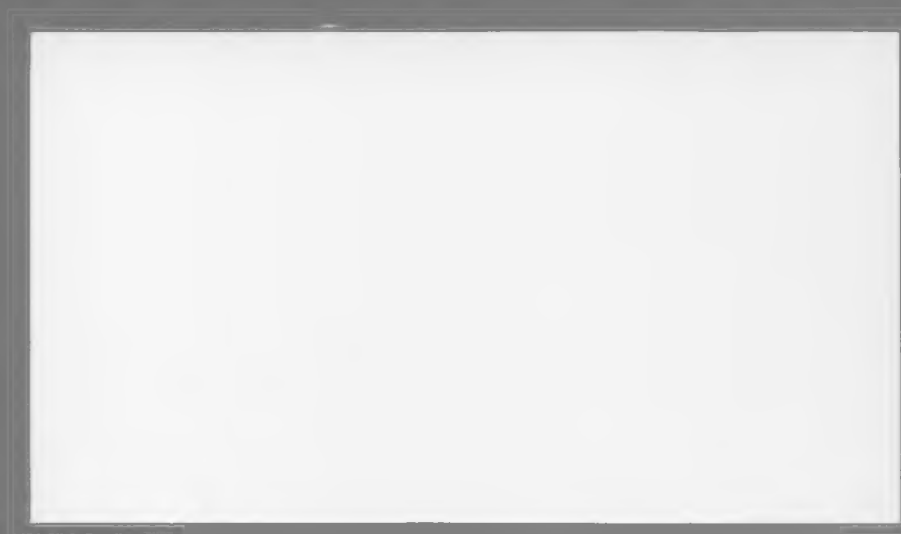


#67



A TECHNICAL REPORT  
FROM

*The Laboratory for Social Research*



STANFORD UNIVERSITY

STANFORD, CALIFORNIA

A BIBLIOGRAPHY OF EXPECTATION STATES RESEARCH

Prepared by

JOSEPH BERGER

MORRIS ZELDITCH, JR.

Department of Sociology  
Stanford University

September 1978

Technical Report No. 67

This is a bibliography of research on expectation-states theories. It covers both theoretical and empirical investigations. In addition to books and journal articles, it also includes technical reports, and unpublished Ph.D. Theses. An attempt was made to bring it up to date as of September, 1978. Still, no claim is made that this is a complete listing of all research reporting on expectation-states theories.

The research covered by this bibliography forms a single, connected body of work which as a whole constitutes a theoretical research program on expectation-states processes.<sup>1</sup> Much of this research is recent, having been developed within the last twelve years. Some of the work is purely theoretical, while most of it is both theoretical and empirical. Although a great deal of research is concerned with developing and testing abstract and general theories of social processes, there is a significant proportion that is concerned with applied problems. Within the common framework of a single theoretical research program, there is a good deal of substantive diversity in that the work covers a wide range of problems. However, most of the papers in the present bibliography fall within seven problem areas:

- (1) research on the emergence and maintenance of expectation-states in task oriented groups;
- (2) research on the effects of external status characteristics, such as race, sex, and age, on the emergence and maintenance of expectation-states in groups;
- (3) research on the sources of self-evaluation, where expectation-states theories are used to account for the differential significance of others in determining the individuals' self-other expectations;
- (4) research on the stability of authority structures, concerned particularly with the conditions under which authority structures erode;

- (5) research on the formation of expectancies about the appropriate allocation of rewards and their relation to the stability of status structures;
- (6) research on the operation of decision-making structures, where expectation-states theories are used to account for the effects of differences of decision-making rights on the acceptance of influence; and
- (7) research concerned with the applications of expectation-state theories to the modification of biracial and mixed-sex interaction, and interaction in classroom situations.

The bibliography also mentions some other lines of research that are still in their initial stages of development--for example, work concerned with the emergence and operation of expectation-states in marital and family groups.

We would be grateful to any reader for information about other research relevant to expectation-states theories not included in this bibliography.

Finally, we would like to gratefully acknowledge the support of National Science Foundation grants G 13314 and G 23990, which funded much of the original work on expectation-states theories, and grants GS 1170 and GS 34182, which funded some of the various branches that have developed and elaborated this work.

<sup>1</sup> For an analysis of expectation-states research as a theoretical research program, see David G. Wagner's "Theoretical Research Programs: The Growth of Theoretical Knowledge in Sociology." Unpublished Ph.D. dissertation. Department of Sociology, Stanford University, August, 1978

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